

sparos

I&D nutrition in
aquaculture

Tailoring your feeds

www.sparos.pt



Importância dos subprodutos de pescado para a indústria da alimentação animal

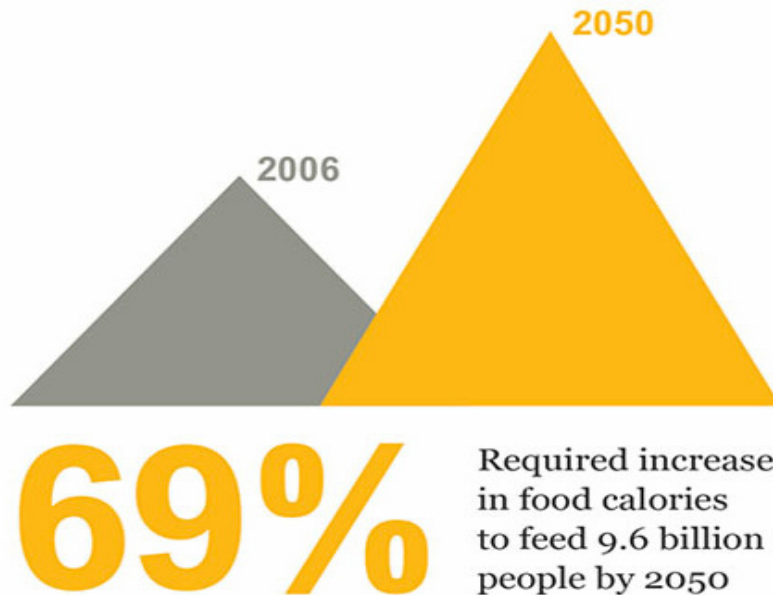
Jorge Dias

IPMA Lx - December 3rd 2014

Project SECUREFISH

Workshop Valorização de Pescado e Subprodutos:
Tecnologias Alternativas e Garantia da Qualidade

Our challenge...



Where will we
find enough food
for 9 billion?

- **BAU will lead to >70% of allowable emissions by 2050**
- **70 % of world's population will be urban (today, 49%)**
- **Increased scarcity of natural resources**

Tailoring
your feeds

Natural resources will be scarce

Scarce Land

World Population: 2.5 bln.

1950

Arable land
per capita:
5,600 m²



6.1 bln.

2000

2,300 m²



9.1 bln.

Forecast
2050

1,500 m²



DER SPIEGEL

WITHOUT₂



sparos
I&D nutrition in
aquaculture

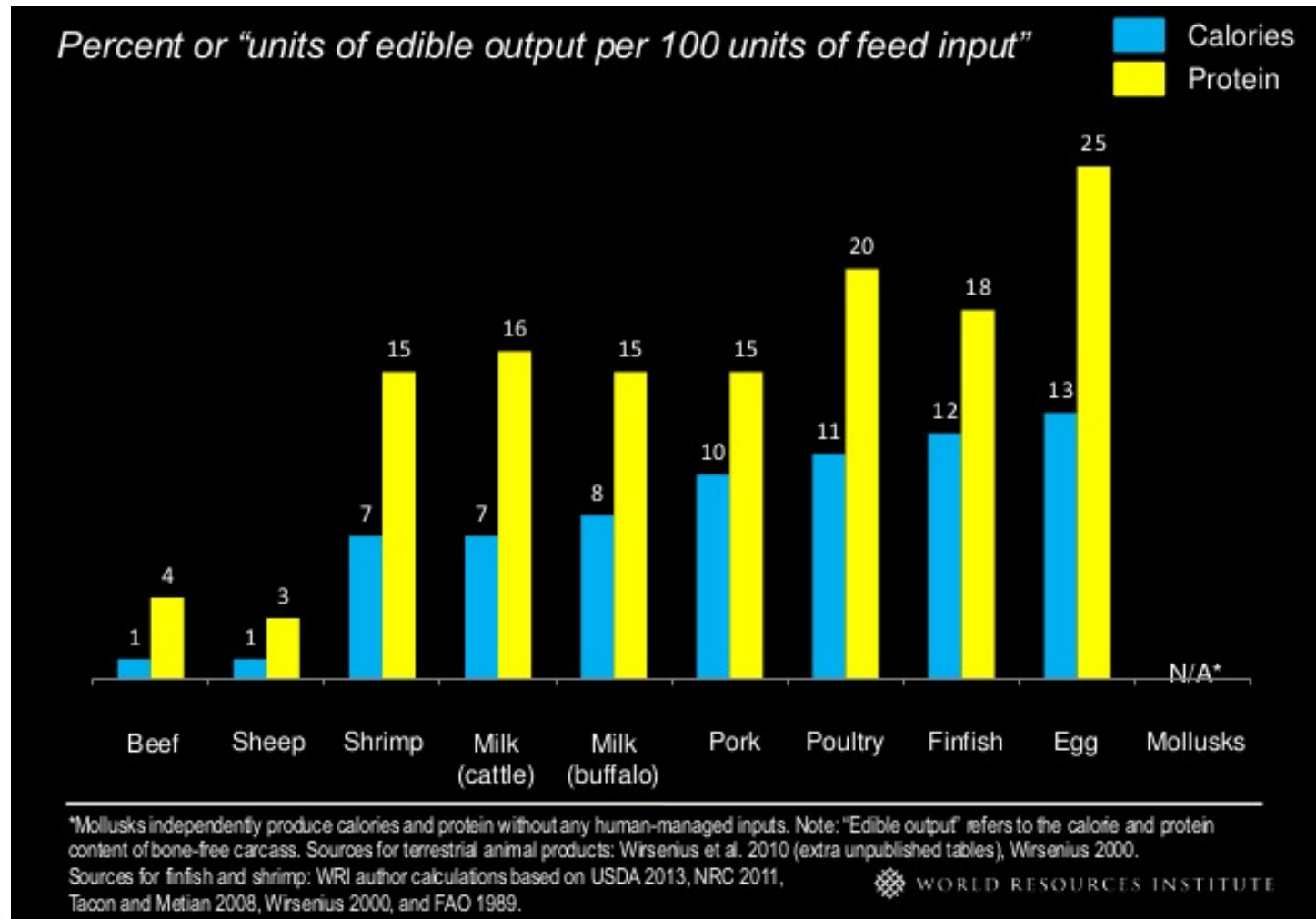
Limited land & freshwater....

We have to go marine...

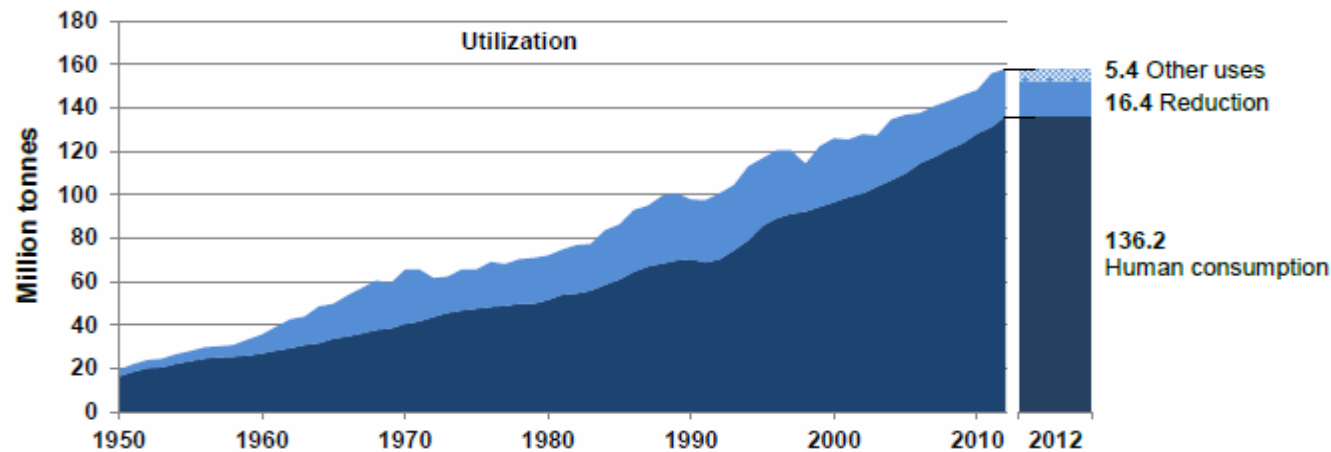
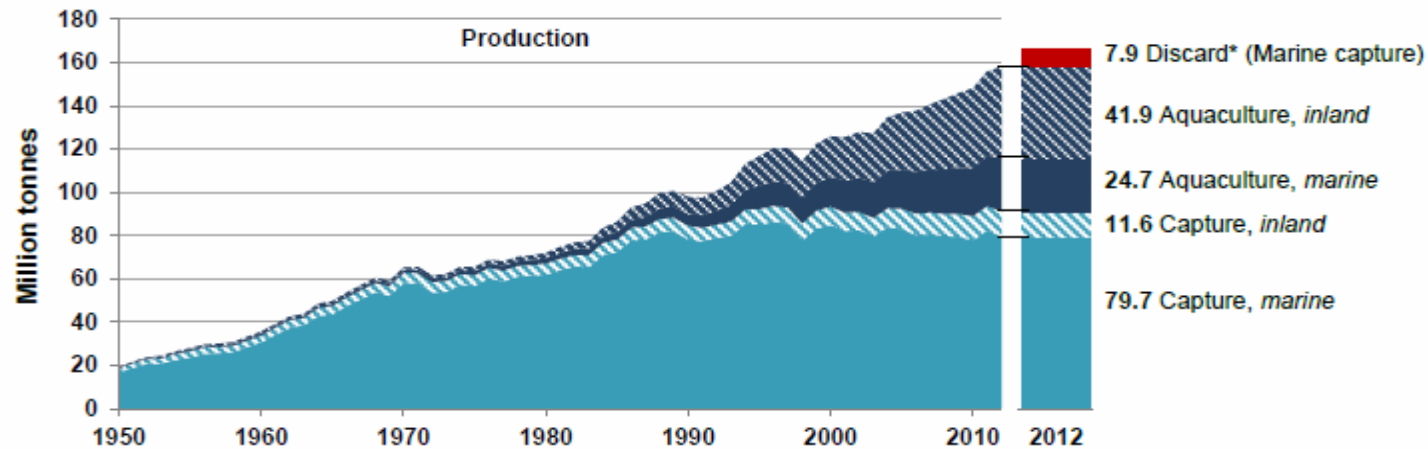
Fish are among the most efficient farm animals in converting feed nutrients into edible meat



Seafood is a valid option



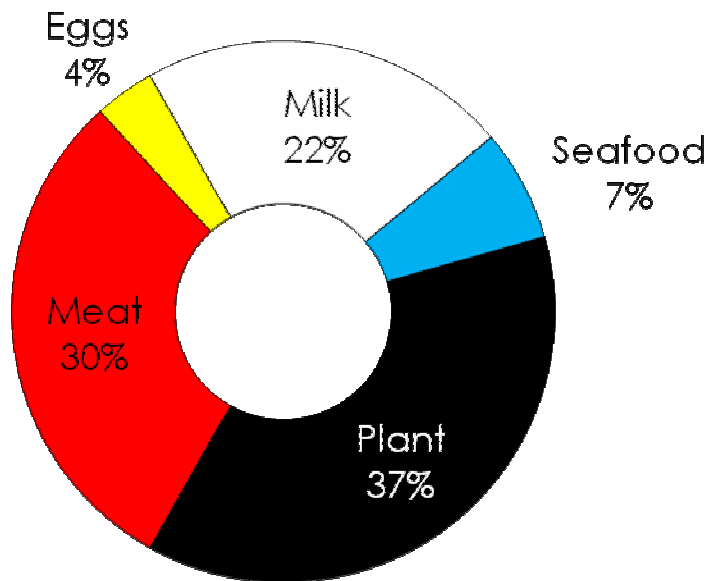
Where we stand...?



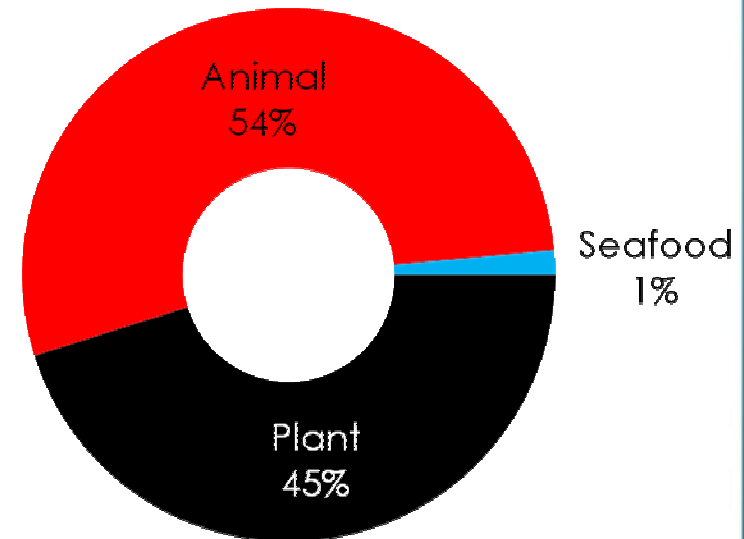
Source: FAO Statistics and Information Branch of the Fisheries and Aquaculture Department. *Discard is a calculation based on the 8% estimate on capture as in Kelleher, 2005. All mass numbers are expressed in live weight equivalent, including non-edible parts, as shell of molluscs, head part of fish, etc., and without accounting for post-harvest losses.

Seafood's contribution to protein & fat intake in Europe

**Seafood supplies approx 7%
of the total protein intake**



**Seafood supplies approx 1%
of the total fat intake**



Source data: OCDE and FAO Outlook 2012

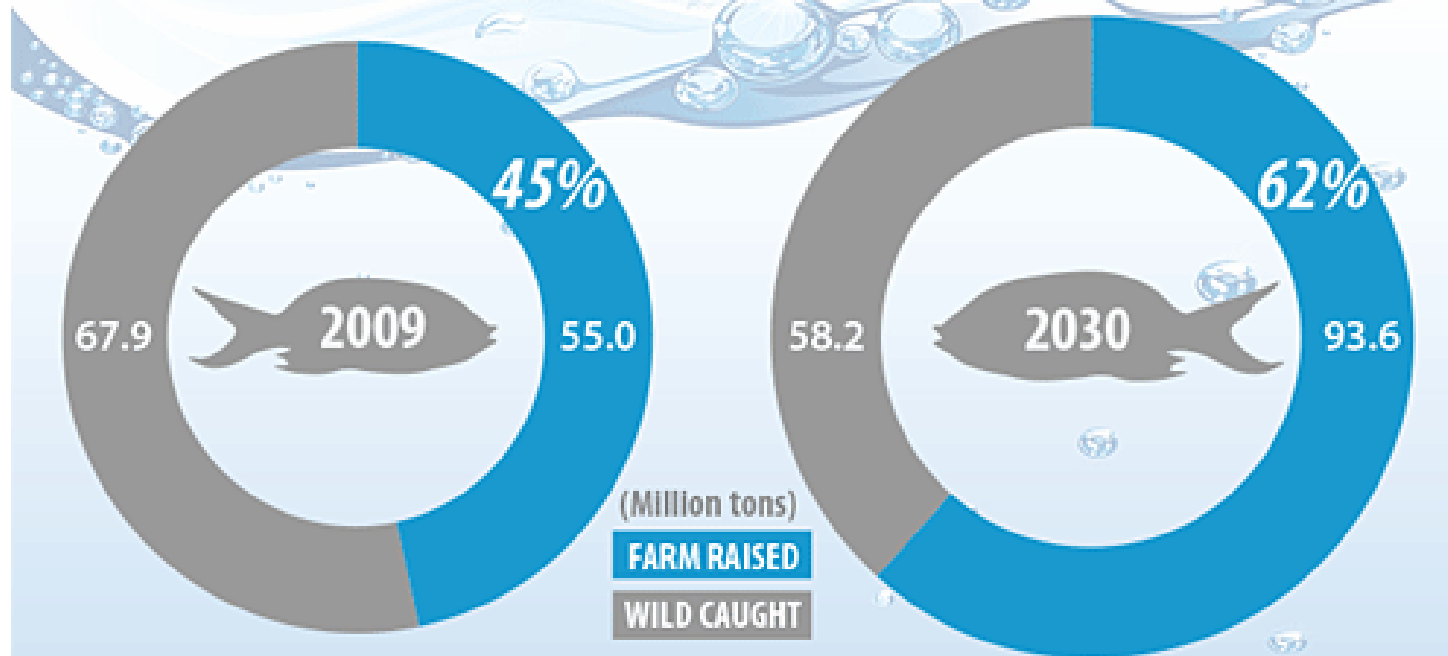
How to fuel this growth...?

GLOBAL SEAFOOD CONSUMPTION

NOW

vs

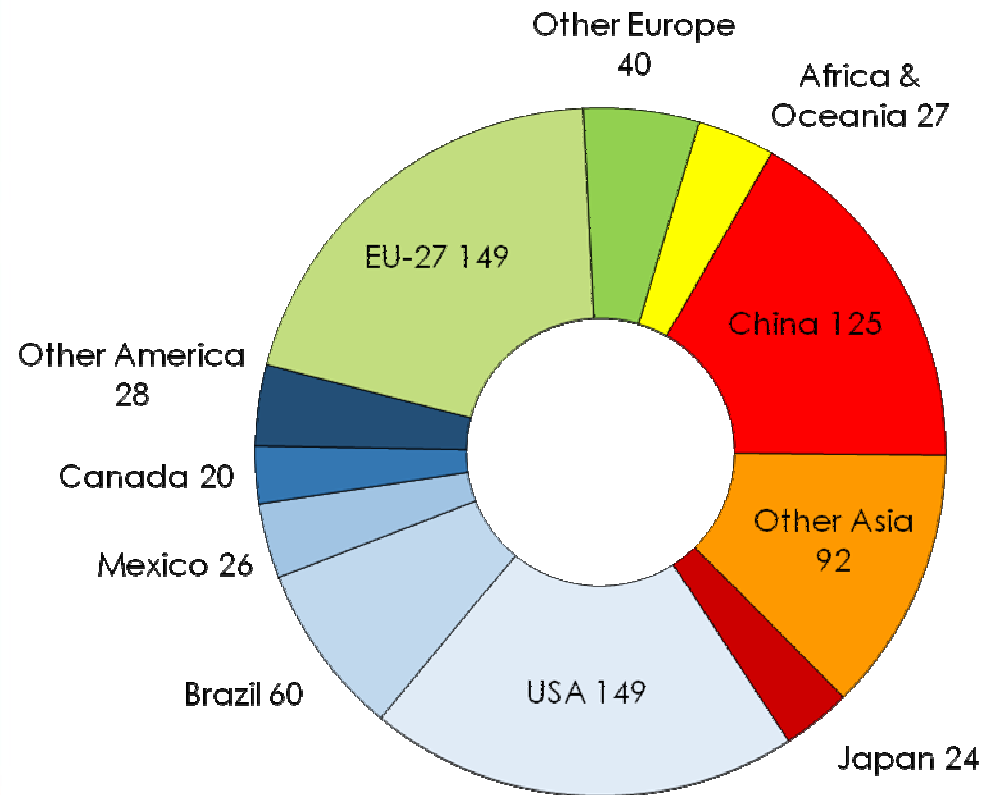
FUTURE



Sources: FAOSTAT (2014) // *Fish to 2030* (2013)

#Fish2030

Animal feeds & Aquafeeds



Animal Feeds:
Globally: 740 million tons

Aquafeeds:
5% of total feeds
High reliance on marine-derived ingredients

Ingredients used in fish feeds

Protein sources

- Fishmeal
- Marine hydrolisates (fish, squid, krill)
- Vegetable meals and concentrates
- Animal processed by-products

Lipid sources

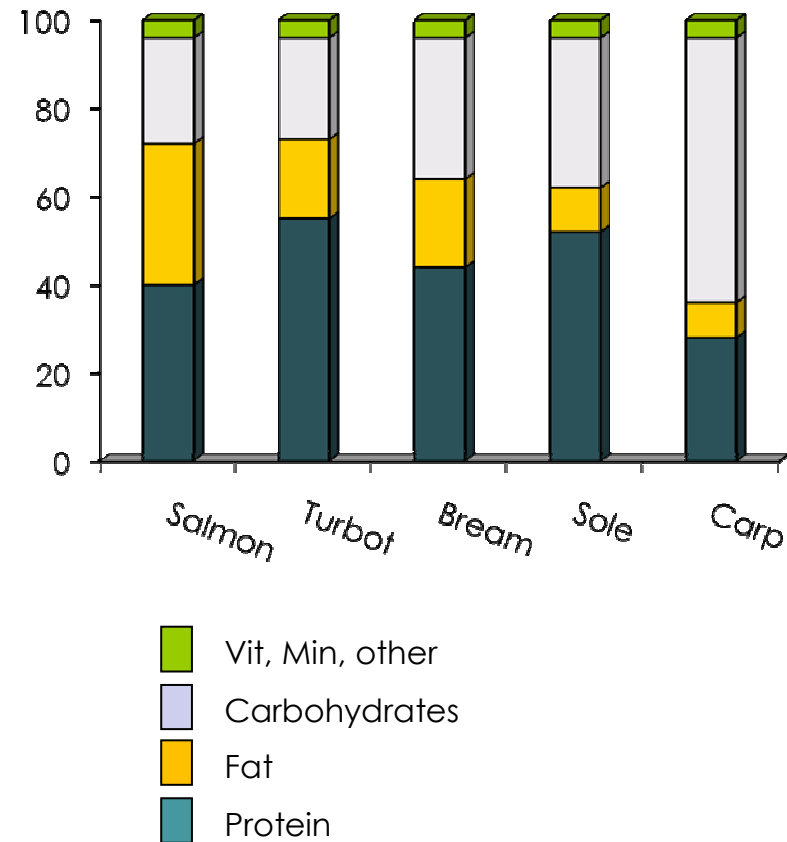
- Marine oils: fish, krill, copepods
- Vegetable oils: rapeseed, soy, palm, linseed
- Animal fats

Carbohydrates

- Cereals, starches (wheat, corn, peas)

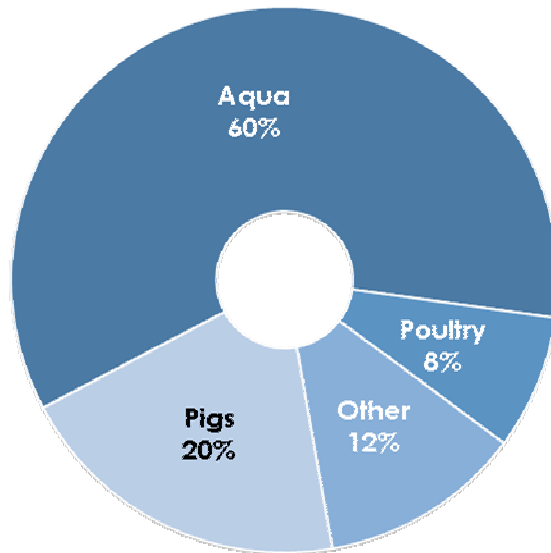
Vitamins & Minerals

Additives: additional functionalities

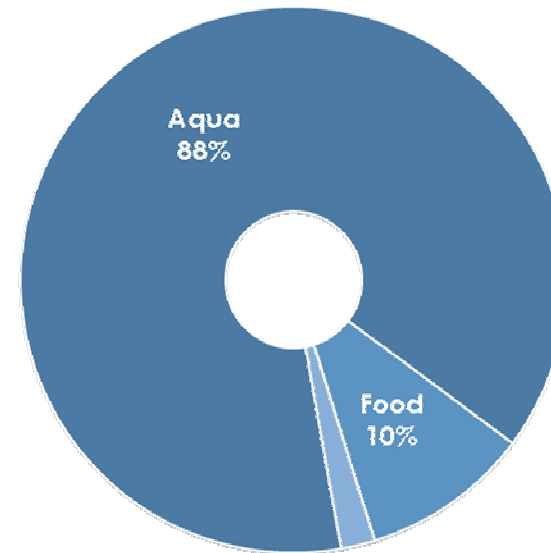


The marine trap...

Fishmeal 2013



Fish oil 2013

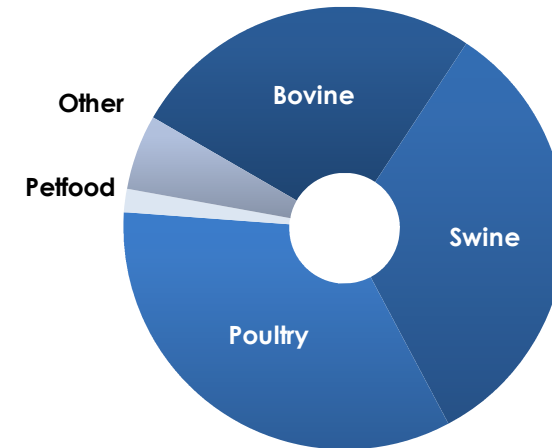


Too high dependency on marine ingredients
For now we went towards vegetarian fish

Urgent need for protein sources

EU27 2012 : Animal compound feeds = 150 Million Ton

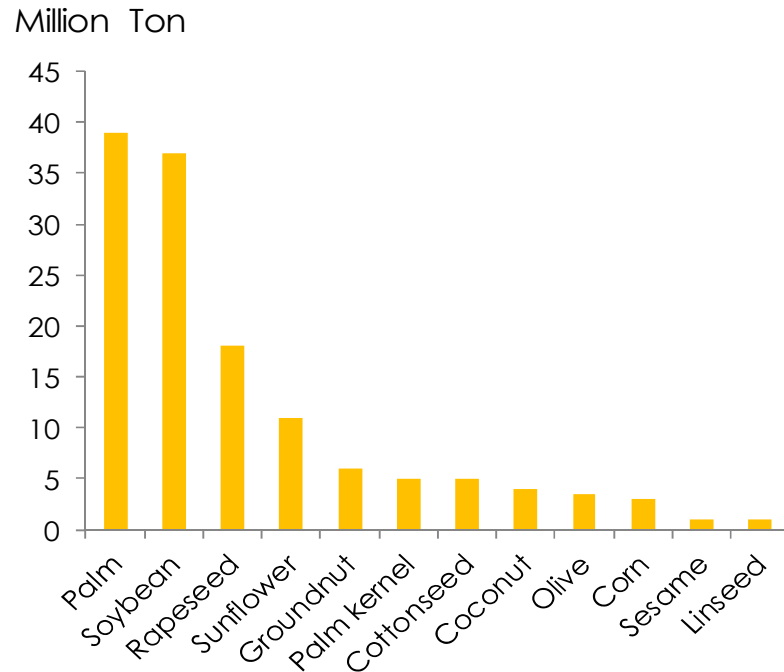
Crop	Use in EU animal feeds (x1000 Ton/year)	EU self-sufficiency
Soja	17823	2%
Sunflower	1246	63%
Corn gluten	611	81%
Fishmeal	559	55%
Other	217	29%
Rapeseed	3932	93%
Forage	789	106%
Legumes	413	104%



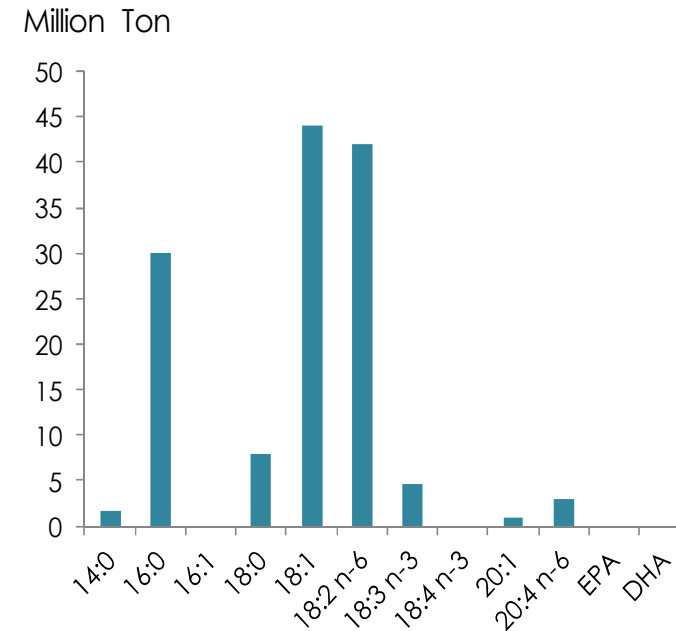
**EU market has a
protein deficit of
-73%**

Desperate for LC n-3 PUFA sources

Global availability of oil sources



Global availability of fatty acids



Fish oil ≈ 1 Mton

EPA & DHA are **ESSENTIAL** to marine fish

We need alternative sources n-3 HUFA

(microalgae, yeasts, GMO-plants)

The upgrade of existing resources

Besides traditional fishmeal and fish oil... Marine by-products currently used in our feeds at SPAROS

Fish meal from industrial by-products

- Multi or mono-species (salmon, tilapia, tuna, sardine)

Fish solubles concentrates



Protein hydrolysates:

- Fish
- Krill
- Shrimp

Salmon oil, tuna oil
n-3 HUFA-rich oils
Concentrated phospholipids

Other:

- Fish bones
- Shrimp shells meal
- Fish gelatin
- Macroalgae

Protein sources: fishmeals

Fishmeals	Benefits	Contraints
Multi-species	>35% of traded fishmeal Lower costs	Lower quality than a traditional fish meal (lower protein, higher ash, less free AA)
Mono-species	Higher standardization of composition	Low volumes No intra-species use

Product	€/ton	Use
Fishmeal 70 LT	2,200	General
Fishmeal FAQ	1,900	General
Fishmeal Super Prime	1,500	General
Fishmeal 60 (multi species by-products)	900	General
MicroNorse (with stick-water and micronized)	20,000	Larvae
Fishmeal Tuna (mono-species by-products)	1,800	General

Protein sources: hydrolisates

Hydrolisates	Benefits	Contraints
Fish Krill Shrimp	High nutritional value High palatability	High cost Higroscopic properties

Product	€/ton	Use
Krill meal (60% protein)	3,200	Young stages, <5%
Squid meal (80% protein)	2,700	Young stages, <5%
Fish hydrolisate (CPSP 90) (85% protein)	2,700	Young stages, <5%
Fish hydrolisate (CPSP G) (72% protein)	2,500	Young stages, <5%
Shrimp hydrolisate (65% protein)	3,500	Young stages, <5%
Krill hydrolisate (73% protein)	3,800	Young stages, <5%

Lipid sources: oils

Oils	Benefits	Contraints
Fish oil Krill oil n-3 PUFA concentrated oils Copepod phospholipids	High nutritional value High LC n-3 PUFAS	High cost

Product	€/ton	Use
Fish oil (Southern hemisphere)	1,900	General
Salmon oil (by-product from farmed salmon)	2,200	General
Tuna oil (refined, 18% DHA)	23,000	Larvae / Broodstock
Krill oil (high phospholipids)	150,000	Larvae / Broodstock
EPA/DHA-rich fish oil (50% DHA+EPA)	110,000	Larvae / Broodstock
DHA-rich tuna oil (70% DHA)	300,000	Larvae / Broodstock
PhosphoNorse (copepod phospholipids)	260,000	Larvae / Broodstock

Other products

Oils	Benefits	Contraints
Fish bones (waste)	New source of P	High cost
Fish gelatin	Good protein / Binder	High cost
Shrimp shell meal (waste)	Astaxanthin	Low nutritional value (chitin)
Macroalgae	Minerals / Binder / Bromophenols	Low protein

Product	€/ton	Use
Fish bone meal	11,000	General
Fish gelatin	12,000	Larvae
Shrimp shell meal	2,100	Ornamental fish
Macroalgae mix	2,200	General
Laminaria (iodine-rich macroalgae)	12,000	As an additive

Conclusions

The feed market:

- Needs new sources of protein
- Is desperate for n-3 LC PUFAs
- Be careful with misleading messages



Very little of dietary α -linolenic acid (18:3 w3) is converted into EPA or DHA

Seafood remains the unique source

The feed market:

- Requires large volumes - LOW cost
- If associated to a functionality – MEDIUM cost

Thank you for your attention

Jorge Dias

Email: jorgedias@sparos.pt

www.sparos.pt

